



APICS CERTIFIED SUPPLY CHAIN PROFESSIONAL (CSCP) LEARNING SYSTEM



The 2016 APICS CSCP Learning System is a comprehensive professional development and exam preparation program. It consists of three print modules and web-based study tools that reflect the entire *APICS CSCP Exam Content Manual (ECM)* and provides a broad view of global end-to-end supply chain management. Each module will further empower you with an understanding of best practices, techniques and technologies necessary to maximize your organization's efficiency and impact the bottom line.

Module 1: Supply Chain Design

- Considering inputs and objectives of supply chain management strategy
- Recognizing and resolving misalignments and gaps
- Accounting and financial reporting information, strategic analysis tools, and economic considerations
- Designing the supply chain while understanding and working within business considerations
- Designing fulfillment strategies and products for different markets and requirements
- Identifying and managing market segments
- Understanding electronic business considerations and key technology applications
- Understanding implementation tools including project management processes communication

Module 2: Supply Chain Planning and Execution

- Procuring and delivering goods and services using supply chain management
- Using demand management, including demand forecasting and prioritization
- Using master planning, master scheduling, and sales and operations planning (S&OP)
- Managing, planning, and controlling inventory
- Understanding the effects of inventory on financial statements and inventory-related cost categories
- Managing supply in the supply chain based on total cost of ownership and make-versus-buy analysis
- Developing supply plans based on buyer-supplier relationships
- Logistics and warehouse management, forecasting, and planning
- Making considerations for trade, regulation, and currency funds flow
- Segmentation of customer-driven marketing, customers, suppliers, and other partners
- Fundamentals of supplier relationship management (SRM) and customer relationship management (CRM)
- Managing reverse logistics and waste

Module 3: Supply Chain Improvement and Best Practices

- Standards, regulations, and sustainable best practices compliance
- International standards and considerations for import/export, intellectual property, licensing, tax and accounting, and labor laws
- Corporate social responsibility for sustainability, UN Global Compact, and GRI initiatives
- Accreditations, certifications, and standards for quality, environmental, social, and safety
- Identifying, assessing, classifying and responding to risks
- Compliance, security, and regulatory concerns
- Improving the supply chain through measuring performance and supply chain metrics focused on customers, financial reports, and operational practices, and customer service
- Utilizing continuous improvement and change management techniques and principles, including lean and just-in-time as well as other continuous improvement philosophies